



## Trusted Business Advisors: What We Do

### **Today's Business Requirements are Simple and Straightforward:**

- Save Time/Money
- Grow Sales
- Improve Productivity/Strategic Clarity
- Reduce/Prevent Errors
- Do More with Less

### **We help you achieve these goals by helping you and your people to perform better. How? We help:**

Leaders pinpoint “hard” measurements for “soft skill” issues saving time/money

Leaders, as individuals or groups, zero in on an executable course of action

Leaders overcome communication conflicts & roadblocks, reducing errors

Reduce the resistance to necessary changes that leaders outline, improving productivity

Leaders to cause teams to go the extra distance needed by helping create more “want to.”

Your people discover how to work better as a team, doing more with less

Your team discover how to communicate more effectively, regardless of the style used.

Contact:

James D. Johnson  
Managing Partner  
Level Three Performance Solutions  
(775) 828-6161  
[jjohnson@L3PS.com](mailto:jjohnson@L3PS.com)  
[www.L3PS.com](http://www.L3PS.com)

All of our work is custom developed to suit your organization's specific needs. Below are some programs that we have implemented for other clients.

## Programs:

### Leaders:

“The Compelling Journey<sub>sm</sub>” – A workshop created for boards and leadership teams contemplating a change focuses on a 12-18 month Call to Action and delivers a Compelling Story and action plan for your organization.

We provide a series of leadership development workshops that use reliable objective measures to pinpoint leaders' strengths and improvement areas designed to deliver measurable increases in employee productivity and bottom line performance. We use these tools in both a coaching environment as well as a specific leadership development program.

### Change Management:

A staggering percentage (over 65%) of change initiatives fail to achieve the goals set out by leadership. We can accurately and objectively measure and report whether the affected people are “ready, willing and able” to implement the contemplated change and provide necessary remediation.

### Team Building:

We offer workshops that help teams discover how to function better using measurable approaches, enabling all concerned to track the productivity and profitability improvements resulting from the education.

### Communications:

We offer communications workshops that help in all areas, especially sales. It assists participants in understanding and resolving communications style related conflicts, providing a clear, coachable action path to higher performance and financial success.

### Facilitation:

We provide expert facilitation for groups seeking efficient use of their meeting time.

### Costs:

We charge by the project, what its benefit can be for you. We guide ourselves by the following service principle: *“We are committed to providing value. You pay us what you think we are worth. This even includes ‘nothing at all.’”*